

Company Profile

Accrete Inc.

TYO: 4395



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Vision

Bringing authentic connection to the digital age.

Be a leading player in a digital-information society.

Mission

To provide a secure and optimal platform for everyone who communicates.



Company Overview

Company Name	Accrete Inc.
Established	May 2014
Address	3F, Axle Ochanomizu, 3-28-5, Kandaogawamachi, Chiyoda-ku, Tokyo, 101-0052, JAPAN
Business Activities	A2P SMS Delivery Service
Capital	¥661,904 thousand (As of Oct. 2025)
Member Organizations / Affiliations	Anti-Spam mail Promotion Council (ASPC) Council of Anti-Phishing Japan Japan Anti-Abuse Working Group (JPAAWG) GSM Association (GSMA)
Licenses & Approvals	Telecommunications Business Registration No. A-18-8646

Executives

Koji Kabumoto President & Representative Director
Yusei Tanaka Executive Vice President
Masanao Takase Director
Toshiharu Yamamoto Director
Takao Iijima Director
Junichi Hirao Independent Director (Audit and Supervisory Committee member)
Kosuke Sato Independent Director (Audit and Supervisory Committee member)
Hiroataka Isayama Independent Director (Audit and Supervisory Committee member)

Number of Employees	68 (as of October 1, 2025, including full-time/parttime officers, part-time employees, and temporary staff)
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Personnel System & Corporate Wellness

Through the implementation of the Employee Stock Ownership Plan (ESOP) and the Declaration of a Health-Conscious Company, we promote employee participation in management and foster a healthy workplace.

Employee and Executive Stock Ownership Plan (ESOP)

Fostering a Long-Term Perspective

Cultivating an organizational culture that promotes long-term corporate value enhancement.

Boosting Corporate Trust

Contributing to gaining trust from investors and customers.

Employee-Company Unity

Fostering a sense of "co-creation" through shared stock ownership.

Sharing a Shareholder Mindset

Employees gain a shareholder perspective, boosting their sense of belonging and ownership.

Enhancing Management Participation

Promoting employees' proactive involvement in the company's growth.

Welfare and Talent Retention

Supporting a better working environment and retention through incentives and program development.

Improving Stock Stability

Stabilizing the market through stock holding by the ESOP.



Declaration of a Health-Conscious Company

We filed the Declaration of a Health-Conscious Company with the Tokyo Federation of Health Insurance Societies and received the "Certificate of Declaration" on July 16, 2025. Going forward, we aim to acquire the "Silver Certification," which serves as proof of being an outstanding health-conscious enterprise.

Enhancing Corporate Value through Health Management

Continuously implementing workplace improvements and health support to boost employee vitality and productivity.



Increased Employee Vitality



Revitalization of the Organization

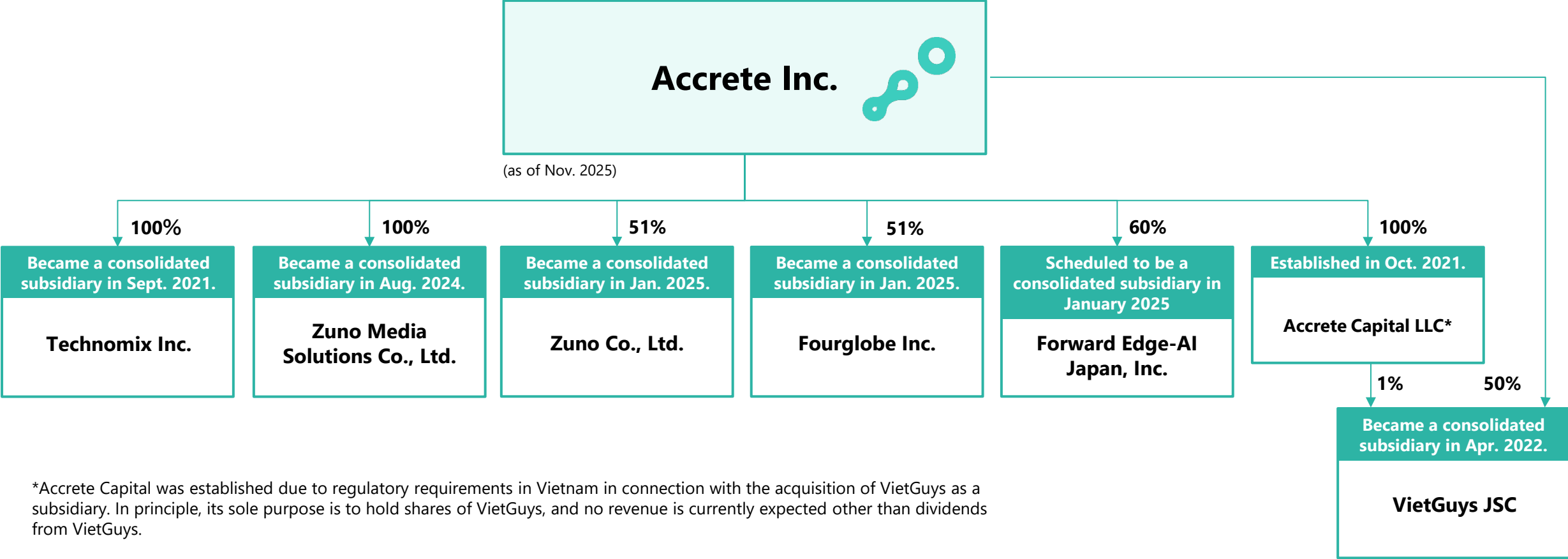


Reduction in Turnover Rate








Attracting Top Talent

Group Structure

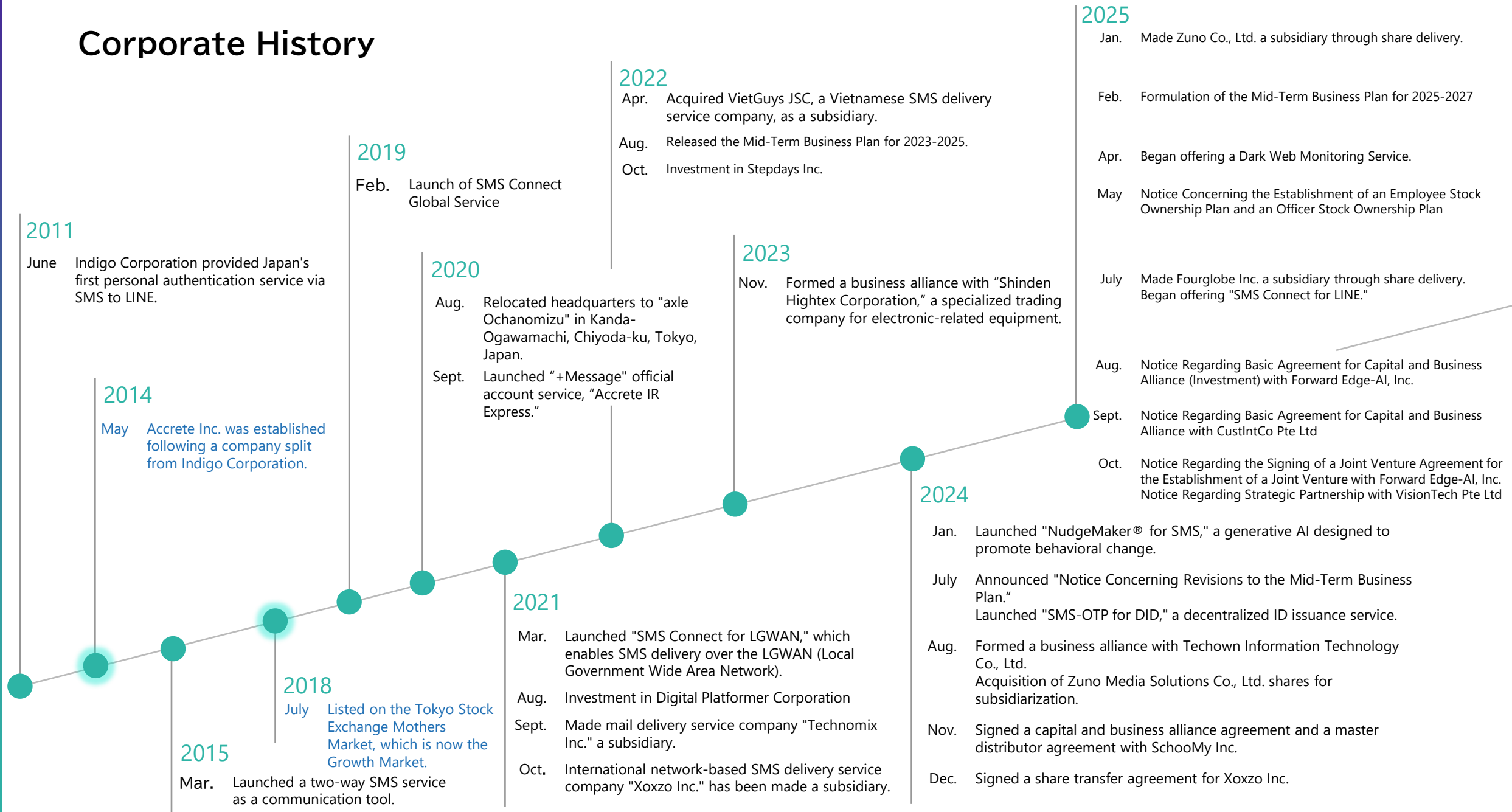


*Accrete Capital was established due to regulatory requirements in Vietnam in connection with the acquisition of VietGuys as a subsidiary. In principle, its sole purpose is to hold shares of VietGuys, and no revenue is currently expected other than dividends from VietGuys.

Overview of Group Companies

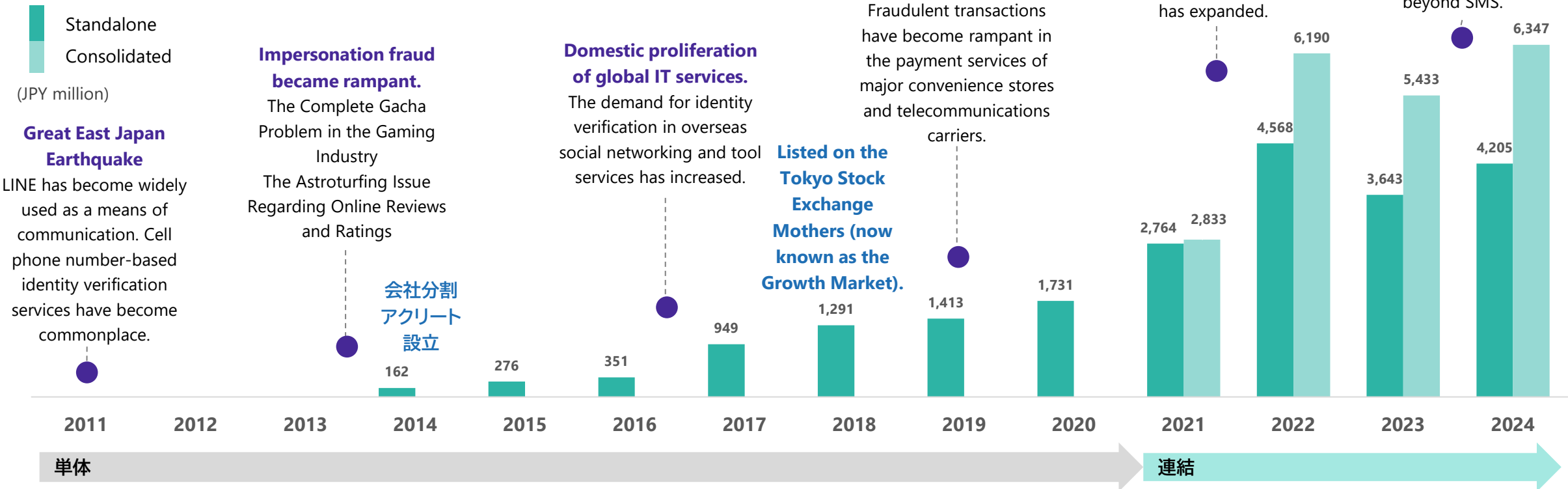
Company Name		Business Activities	Characteristics	Established & Capital
Technomix Inc.		<ul style="list-style-type: none"> Content Provider 	<ul style="list-style-type: none"> Provide a service that reliably delivers essential information via email, which is widely used by public organizations such as schools and municipalities. 	1999, ¥17.5 million
VietGuys Joint Stock Company (VGS)		<ul style="list-style-type: none"> SMS Delivery Business Other Marketing-Related Businesses 	<ul style="list-style-type: none"> Possesses a strength in sales targeting the rapidly growing e-commerce sector in Vietnam, by leveraging high-quality SMS services. 	2007, 20 billion VND
Zuno Media Solutions Co., Ltd. (ZMS)		<ul style="list-style-type: none"> Advertising and various production services Market research and general consulting services 	<ul style="list-style-type: none"> Cross-Media Division, which proposes and implements comprehensive strategies by integrating various media, centered on creative work and website development. 	2013, ¥10 million
Zuno Co., Ltd.		<ul style="list-style-type: none"> Communications & Consulting Advertising Planning & Production Media & Content Development 	<ul style="list-style-type: none"> Support for corporate marketing activities Planning and operation of "Nyusatsu-Oh," an ASP service that provides bidding and successful bid information for government agencies, municipalities, and affiliated organizations across Japan. 	2004, ¥75.385 million
Fourglobe Inc.		<ul style="list-style-type: none"> Business Design E-commerce Solutions Creative & System Development Outsourcing Services 	<ul style="list-style-type: none"> Support for digital marketing, system development, PM assistance, e-commerce operations, and more. Offering the Integrated Marketing Solution "UZ APPS" 	2006, ¥63.38 million
Forward Edge-AI Japan, Inc.		<ul style="list-style-type: none"> The domestic Japanese distribution and general agency business for products utilizing Forward Edge-AI, Inc.'s PQC technology. 	<ul style="list-style-type: none"> Established through a joint venture with Forward Edge-AI, Inc. The company handles the sales and licensing of advanced AI security solutions with quantum resistance. 	2025, ¥93.75 million

Corporate History



History and Achievements

Addressing challenges faced by society and corporations, we collaborated to develop solutions and achieved corporate growth.
We provided solutions to the challenges of the evolving information society and increased our service users.



Q3 FY2021



Start of Technomix Inc. and Xoxzo Inc.'s consolidation

Q2 FY2022



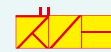
Start of VGS's consolidation

Q4 FY2024



Start of ZMS's consolidation. A transfer of shares for Xoxzo Inc. has been carried out.

Q1 FY2025



Start of Zuno's consolidation

Q3 FY2025



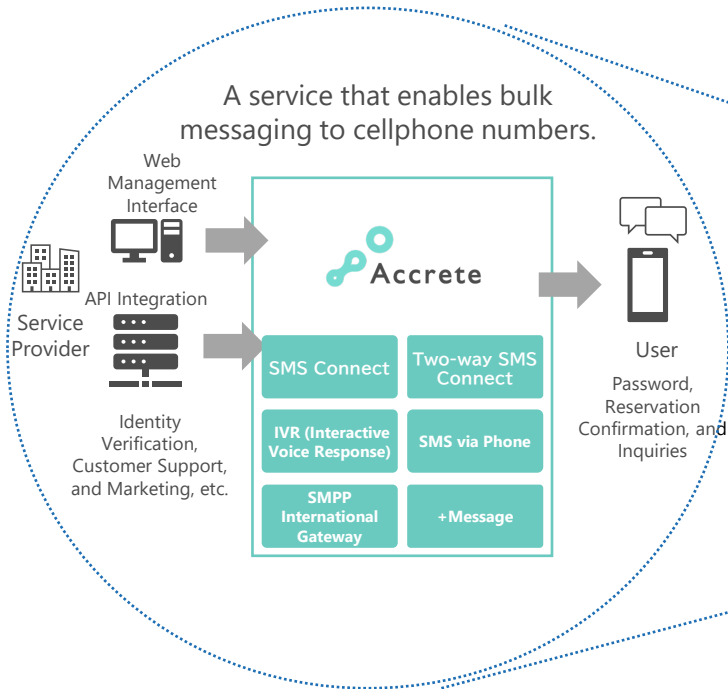
Start of Fourglobe Inc.'s consolidation



The Evolution of Accrete's Business Model

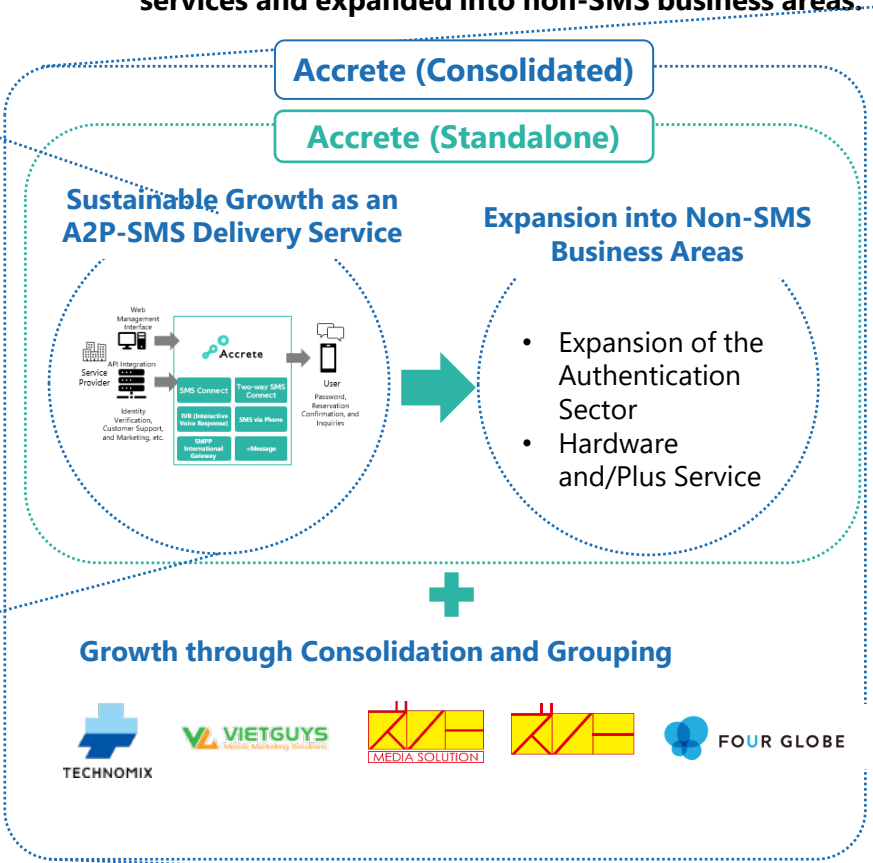
Founding - IPO - Rapid Growth Period (2018-2022)

- Establishing the Business Foundation for A2P-SMS Delivery Services.



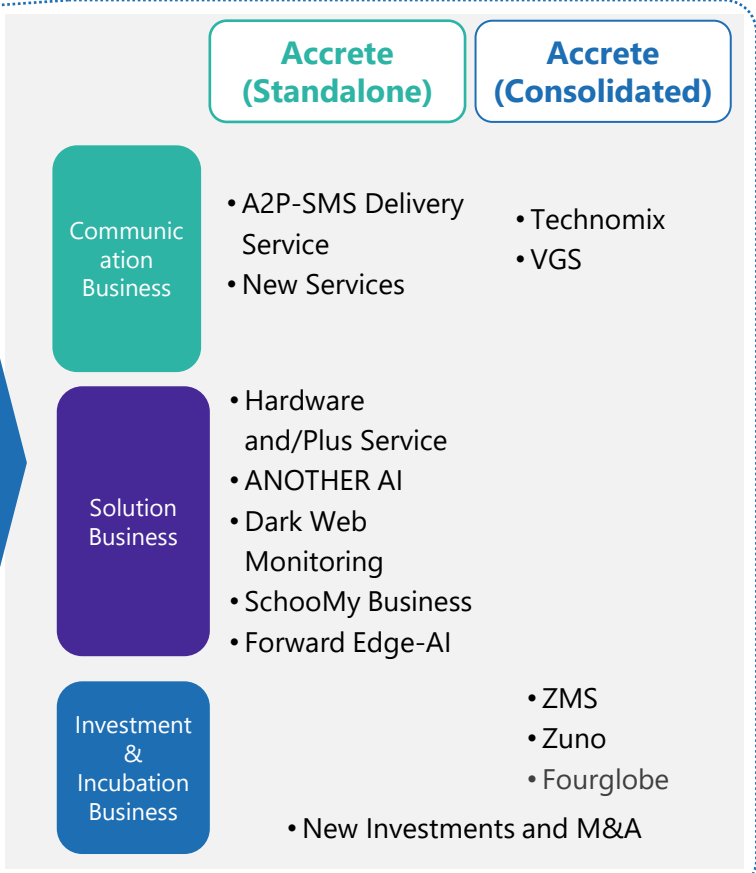
Consolidation and Expansion into Non-SMS Businesses Beyond SMS Services (2021-2024)

- Business Growth through Consolidation and Grouping
- On the other hand, Accrete, as an independent entity, worked to transition away from its sole focus on SMS services and expanded into non-SMS business areas.



Furthermore, a business diversification strategy through three segments (2025 and beyond)

- Business Growth through Consolidation and Grouping
- On the other hand, Accrete, as an independent entity, is working to transition away from being solely focused on SMS services and is expanding into non-SMS business areas.



Mid-Term Management Plan (2025-2027)

- Mid-Term Management Plan (2023-2025), announced on August 18, 2022, was significantly below the initial planned figures due to changes in social circumstances, economic conditions, and the business environment starting from its first fiscal year (2023). As a result, a review was conducted on July 12, 2024, and further scrutiny continued, leading to the announcement of Mid-Term Management Plan (2025-2027) on February 10, 2025.
- Therefore, the business plans for 2025 and beyond are linked to Mid-Term Management Plan (2025-2027), in which "business diversification and structural reform" are highlighted as key themes for transformation and growth.

Key Issues and Policy Guidelines Derived from Current Situation Analysis

Key Issues	Policy Guidelines
Delayed response to changes in the SMS business environment.	In addition to authentication and communication notifications, we aim to build a new model focused on collaboration with administrative services and sales promotion, leveraging new SMS utilization to expand our business.
Delayed transition from a single SMS business model.	Based on our business diversification strategy, we have established three business segments. By advancing organizational restructuring through M&A and building new business frameworks, we aim to expand our business areas and reform our revenue structure.
The need to restructure overseas strategies targeting the Asian market.	While maintaining the fundamental policy of business internationalization, we will implement an effective business framework and methodologies focused on strategic partnerships to develop high-impact businesses. This will contribute to the growth strategy for the next era of Accrete.
Limitations of business expansion as a standalone company.	Business alliances will be established with external partners through top management. We will issue warrants as part of a dynamic funding strategy and execute capital raising that consider the dilution of stock value.

Mid-Term Management Plan (2025-2027)

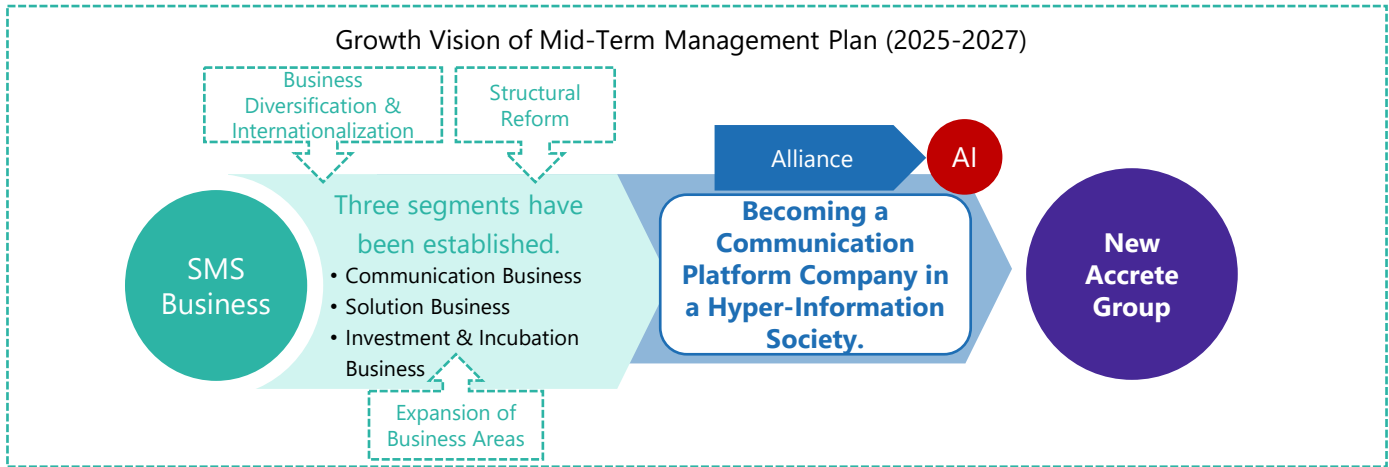
Keywords for Transformation and Growth: **Business Diversification and Structural Reform**

3 New Structural Reforms

"Revenue" Structural Reform: We will expand our business areas and develop new initiatives that serve as new sources of revenue based on our business diversification strategy.

"Corporate" Structural Reform: By implementing organizational restructuring concerning our management and business systems, we will build a new corporate group as an Accrete entity.

"Business" Structural Reform: New Initiatives in Business Types, Business Models, Merchandising, and Services



Building a Corporate Group Through New Segments: Expansion of Business Areas & Scale-Up

We aim to enhance corporate value through **AI technology and structural reform.**

Creation and Enhancement of New Corporate Value.
Becoming a holding company & a Corporate Group.

3 Business Areas Undertaken by Accrete

In addition to our core SMS delivery (Communication) Business, we are expanding into new areas, including Solution Business and Investment & Incubation Business.

Communication Business

We provide a variety of messaging services, including SMS, along with a reliable communication platform to support the connection between businesses and end-users.

► **Accrete**

SMS delivery via domestic SMS and international aggregators.

► **VGS**

Messaging services in overseas markets (Vietnam).

► **Technomix**

Email distribution service between schools and parents.

Solution Business

Utilizing AI technology and extensive experience, we offer customizable services tailored to clients' needs to support business growth.

► **Hardware and/Plus Service**

- We sell GPU servers and offer generative AI services that can be deployed on these GPU servers.

► **AI Solution**

- ANOTHER AI
- SchooMy Business

► **eKYC and Cybersecurity-related Businesses**

- Dark Web Monitoring
- AI and Post-Quantum Cryptography (PQC)
- AI and Voice Authentication

Investment and Incubation Business

We provide investment and financing to companies targeted for business partnerships and collaborations, as well as funding for promising venture companies that demonstrate synergy with us, thereby supporting the growth and development of these businesses.

► **Achievements from 2024 to 2025**

Subsidiary Acquisitions:

- Zuno Media Solutions Co., Ltd.
- Zuno Co., Ltd.
- Fourglobe Inc.

Capital and Business Alliance:

- SchooMy Inc.
- Forward Edge-AI, Inc.
- CustIntCo Pte Ltd



Communication Business

We provide a variety of messaging services, including SMS, along with a reliable communication platform to support the connection between businesses and end-users.

SMS Delivery Service Business

We develop and operate a messaging service platform for authentication and communication leveraging phone numbers.

Universal Reach

SMS can be received on virtually all cellphones, including feature phones (flip phones) and smartphones. The cellphone penetration rate is nearly equal to the SMS sendable audience, making it available to a vast number of users.

Immediate Visibility

As a short message, SMS offers excellent visibility, making it an effective notification method for conveying key points quickly.

Because SMS is frequently used for critical notifications, most users keep notifications enabled, giving it superior notification capability.

99.9% Delivery Rate

Messages are reliably delivered via legitimate domestic routes through direct connections with mobile network operators.



User Authentication



Appointment/Reservation Reminders



Sales Promotion and Marketing

SMS Delivery Service Business

We are promoting the development of a multi-channel service incorporating communication methods other than SMS.

Entering the SNS Messaging Market

- We aim to integrate with diverse messaging channels, including SMS, voice, and platforms such as LINE, along with popular services used by foreign visitors to Japan (inbound travelers) like WeChat and WhatsApp.
- We are driving the development of a CPaaS (Communication Platform as a Service) solution that optimizes customer engagement utilizing our patented technologies.



Technomix Inc.

Technomix Inc.



Business Activities	Content Provider	Offices	HQ: Tokyo Sales Office: Kumamoto
Representative	Koji Kabumoto	Characteristics	Providing a service that reliably sends necessary information via email, widely utilized by public organizations such as schools and municipalities.
Established	1999	Group Synergy	Utilization of SMS in schools and educational institutions. Cross-selling to schools utilizing "School Safety Email." Joint development in the SchooMy Business.
Capital	¥17.5 million		

The School Safety Alert & Safety Messaging Solution

a highly trusted system adopted by **over 5,000** organizations and facilities nationwide, including elementary, junior high, and high schools, kindergartens and nursery schools, boards of education, local governments and neighborhood associations, corporations, social welfare organizations, medical institutions, and prefectural police headquarters.



VietGuys Joint Stock Company (VGS)

VietGuys Joint Stock Company (VGS)

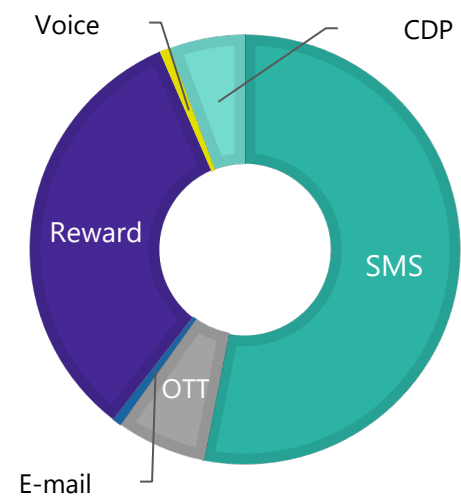


Business Activities	SMS Business and Other marketing-related businesses
Representative	Koji Kabumoto
Established	2007
Capital	20 billion VND

Offices	Ho Chi Minh City, Vietnam
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Characteristics	Having strength in sales utilizing high-quality SMS for the e-commerce industry, which is a growing sector in Vietnam.
Group Synergy	Entering the Southeast Asian market by leveraging expertise gained in Vietnam. Building a mutually complementary system for services and operations between Japan and Vietnam, to be supplied to future expansion locations.

Proportion of Sales by Service



Note: Based on our actual performance data (compiled using 2024 as a reference).

SMS

It is possible to send SMS to cell phone users in Vietnam. Similar to Japan, it is utilized for communication with customers, including purposes such as personal authentication and two-way interactions.

Reward

When customers participate in specific campaigns, money or points are directly charged to their cell phones by the companies, enabling them to use calls and the internet. In Vietnam, mobile communication is widespread, and many people use prepaid plans, making this a commonly used service.

OTT

Providing rich content—such as images, link buttons, and more—beyond simple text, via internet-based messaging apps (e.g., Viber and Zalo). In OTT Multi-Service, if the recipient is not using the target messaging app, the message is automatically sent via SMS (as a fallback).

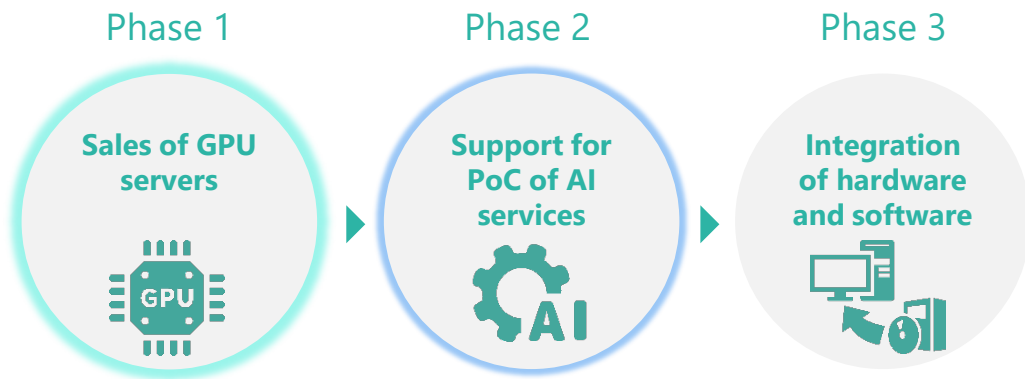
The background of the slide features a blurred image of several hands shaking in a gesture of agreement or partnership. Overlaid on this image are various semi-transparent digital graphics, including line charts, bar graphs, network diagrams with nodes and connecting lines, and icons representing different business and technological concepts. The overall color palette is light and airy, with soft blues, greys, and whites, giving it a modern, high-tech feel.

Solution Business

Utilizing AI technology and extensive experience, we offer customizable services tailored to clients' needs to support business growth.

Hardware and/Plus Service

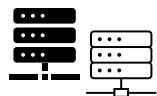
Creating new solutions that enhance customer value by integrating GPUs and Generative AI.



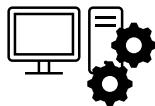
- The applications of GPUs are expanding, especially in fields that handle vast amounts of data, such as AI development and deep learning, leading to an increase in demand.
- Having already achieved sales results by December 2024, our next step will be to focus on adding Generative AI solutions that can be deployed on the GPU servers, in addition to continuing the sale of the servers themselves.

Target Market

Data center operators



Customers who wish to utilize generative AI in an on-premises environment




Educational institutions such as universities and graduate schools, as well as research institutions in the medical field.



ANOTHER AI

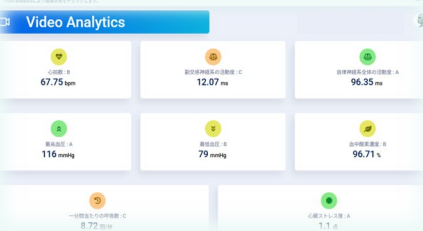
A service capable of analyzing and understanding both physical and mental states from video and audio data.

Voice Analytics	Analyzing personality and aptitude from voice data.
Video Analytics	Analyzing physical and mental health status through facial image analysis.



1. Time Efficiency

Video analytics completes measurement and analysis in **approximately 30 seconds**, and voice analytics in **about 1 minute**. Results are easily obtained in a short amount of time.



2. High Accuracy

Video analytics has demonstrated **over 95% accuracy** in measuring specific vital signs compared to devices approved by specialized U.S. institutions.

Voice analytics is integrated with MBTI, which is adopted in over 45 countries worldwide.



3. Enhanced Health Awareness

In addition to the annual health checkup, stress checks can be easily performed periodically or immediately when necessary. This **strengthens mental health support**.

Application Case Studies

Drivers / Transportation Sector:

Identifying stress and fatigue caused by long and irregular working hours, enabling early care to protect health and safety.

General Corporations:

Periodically monitoring employee stress levels to inform workplace improvements and turnover prevention measures, thereby enhancing productivity.



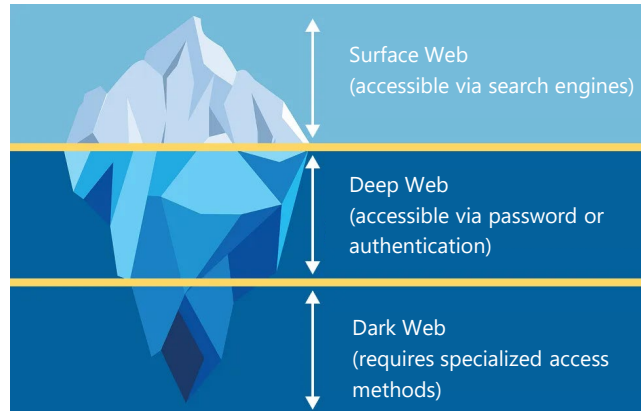
[Online Store](#)

Dark Web Monitoring

We provide a Dark Web monitoring service that helps companies promptly detect information leakage risks and supports implementing countermeasures.

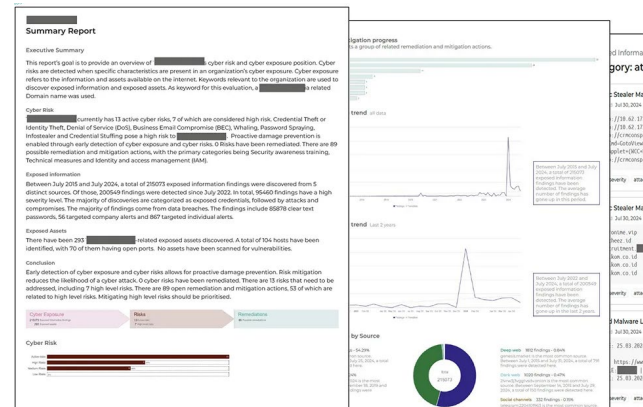
Features of Accrete's Dark Web Monitoring Service

Proven track record of collaboration with local governments



Monitoring a broad spectrum of the web

We conduct Dark Web investigations, which require specialized browsers, and provide consistent diagnosis covering the Surface Web and Deep Web as well.



High-Quality Diagnostic Reports

Providing high-quality reports by leveraging AI and screening processes to eliminate noise.



Comprehensive Community Coverage

We cover a wide range of communities, including the latest forums. We penetrate areas that are difficult to investigate, enabling us to grasp critical information early.



Service Page



Minimum Risk Assessment

Provides a basic risk assessment focused on essential items, such as whether representative authentication credentials have been leaked.



Full Diagnostic Assessment

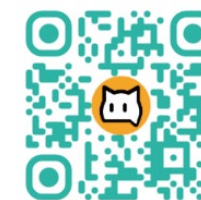
Comprehensively analyzes risks, ranging from leaked authentication credentials to black market information, enabling a detailed understanding of the company's risks.

SchooMy Business

The master distributorship business for IoT device-based educational materials that can be used for "Information I" and "Inquiry-Based Learning" at high schools, without requiring programming knowledge.

What is SchooMy?

- An educational tool where various measurements can be taken by attaching sensors to a 5 cm diameter orange board (IoT device) and connecting it to a computer.
- The hardware is easy for students to use and for teachers to instruct, as it enables intuitive, no-code operation without requiring programming knowledge.
- In addition to its use in Inquiry-Based Learning and Information subjects in high schools, it can also be utilized in compulsory education, universities, vocational schools, and initiatives by corporations, regional organizations, and government.



[SchooMy Instructional Video](#)
(for High Schools)

SchooMy Board



Sensor Connectors

16 Standard Types
Up to 40 Types



No-code development interface



Forward Edge-AI

Deploying security solutions that combine AI and Post-Quantum Cryptography (PQC).

Provision of next-generation security technology that combines safety, practicality, and cost-efficiency.

The advancement of quantum computing has led to the manifestation of risks to conventional cryptographic communication.

In contrast to Quantum Key Distribution (QKD), which faces challenges regarding high cost and scalability, Forward Edge-AI, Inc. provides Post-Quantum Cryptography (PQC) technology that excels in practicality and cost-efficiency.

Through the joint venture, we will offer AI security solutions utilizing PQC technology to critical infrastructure sectors, such as government agencies and financial institutions, thereby accelerating the creation of new business opportunities and market expansion in the security domain.

Product Name	Overview
Isidore Quantum®	A quantum-resistant, NSA-compliant cryptographic device that integrates with AI to provide endpoint security and threat response across diverse environments.
Gabriel®	A multilingual fraud and misinformation detection tool designed to accelerate trust restoration through the provision of rewards.
Blaise™	A compact AI laboratory capable of real-time analysis of pollutants and microorganisms, enabling rapid and cost-effective application in the medical and defense sectors.

AI Solutions Developed by Forward Edge-AI, Inc.



Note: Product and service names mentioned herein are trademarks or registered trademarks of Forward Edge-AI, Inc.

Strategic Partnership with VisionTech Pte Ltd

Drive the sophistication of identity verification and solidify the business base through the application of AI voice authentication technology.

Objective

Aim to strengthen the security domain and create new business areas through the development of advanced identity authentication solutions utilizing AI technology.

- Drive the development of sophisticated identity authentication solutions that counter emerging threats such as deepfake voices, by leveraging Generative AI and voice authentication technology.
- Through collaboration with Digital Platformer Co., Ltd. and CustIntCo, we will proceed with the construction of a multi-layered defense model combining biometrics and voice authentication, aiming to provide high-security solutions in the Japanese market.

Company Information

VisionTech Pte Ltd
CEO: Lim Hui Jie
Established: 2018

Business Activities:

- Management Consulting Services
- Computer Software Development and Applications

Promote a high-security transaction environment across various sectors, including finance and telecommunications, centering on Japan, by integrating AI voice authentication and multi-factor authentication (MFA).

Deepfake Countermeasures

Utilize Generative AI to identify fraudulent voices and enable continuous identity verification.

Operational Efficiency

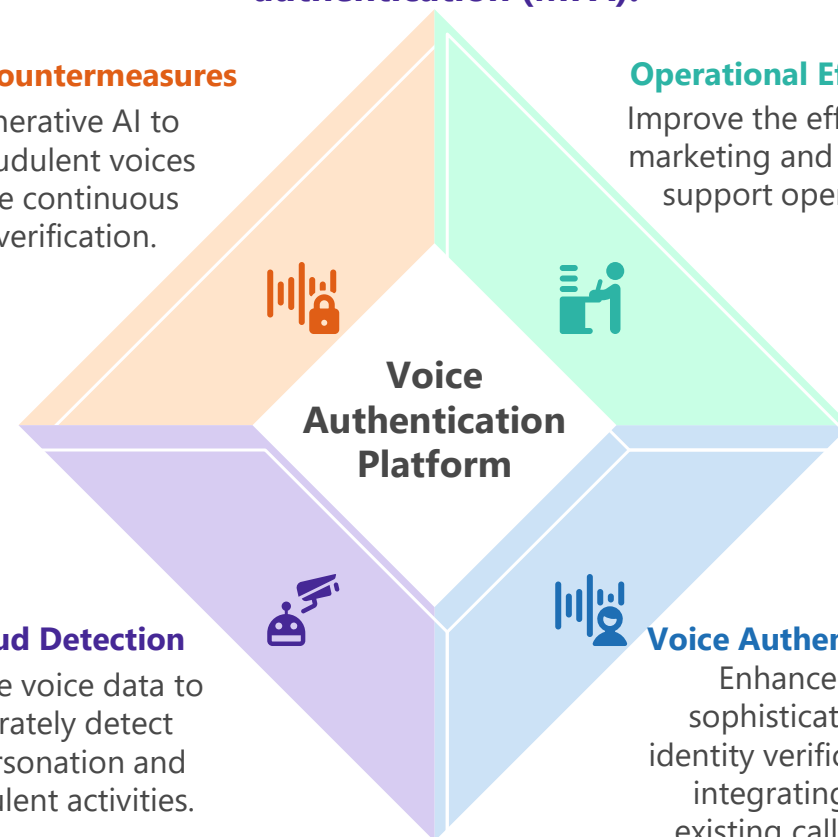
Improve the efficiency of marketing and customer support operations.

AI Fraud Detection

Analyze voice data to accurately detect impersonation and fraudulent activities.

Voice Authentication

Enhance the sophistication of identity verification by integrating with existing call center systems.





Investment and Incubation Business

We provide investment and financing to companies targeted for business partnerships and collaborations, as well as funding for promising venture companies that demonstrate synergy with us, thereby supporting the growth and development of these businesses.

Zuno Media Solutions

Zuno Media Solutions Co., Ltd.

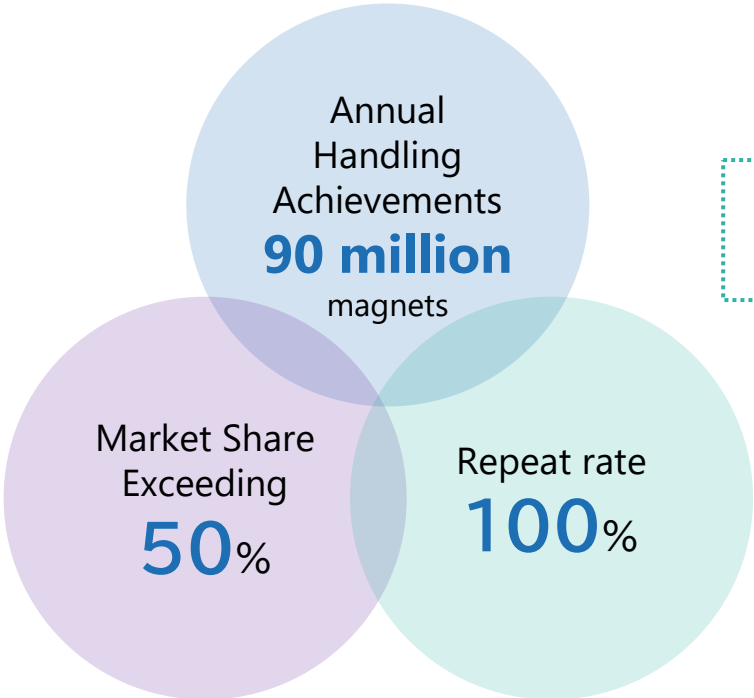


Business Activities	Handling of Advertising and Various Productions, and General Consulting Services
Representative	Takao Iijima
Established	2013
Capital	¥10 million

Offices	HQ: Tokyo
Characteristics	The Cross-Media Division proposes and implements comprehensive strategies that integrate media, centered around creative work and websites.
Group Synergy	Activation of promotional utilization in the SMS distribution business.

Magnet Advertising Business

- Fully utilizing various know-how gained from extensive experience.
- Handling everything from the design of magnetic advertisements to production and distribution.
- Achieving cost-effectiveness through direct import from overseas factories.
- Thoroughly implementing quality-focused factory management.



Zuno

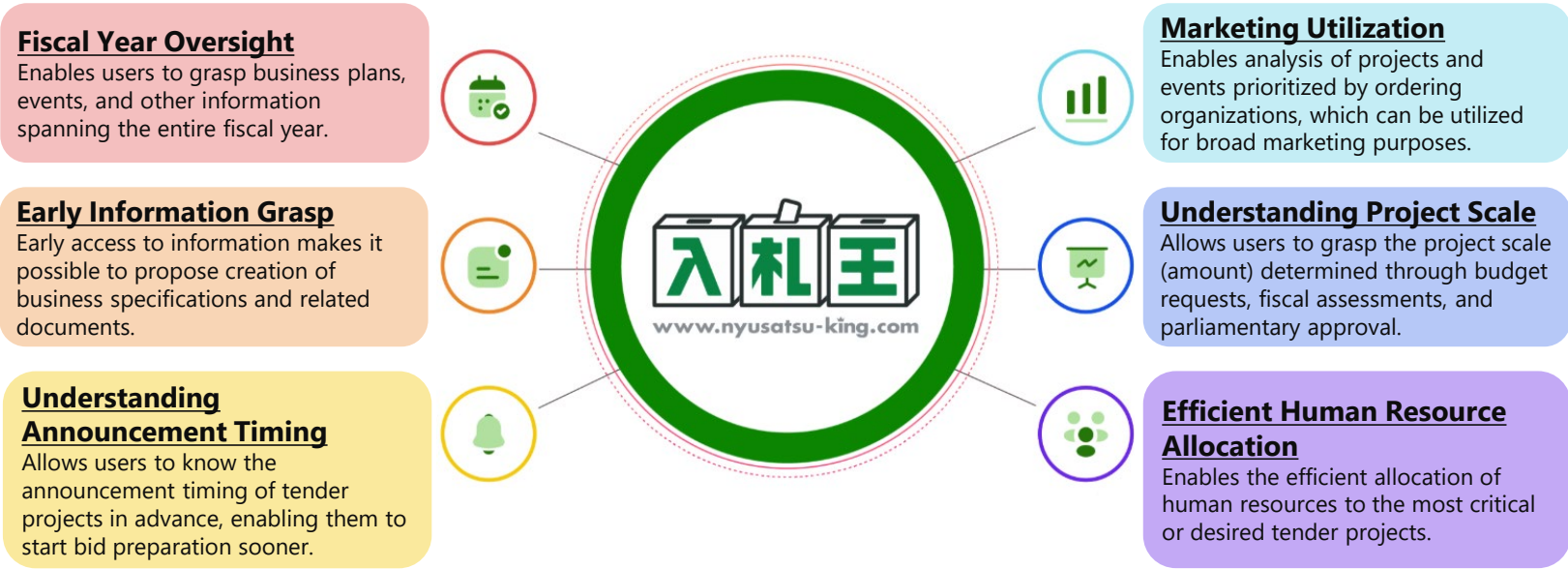
Zuno Co., Ltd.



Business Activities	Advertising Planning and Production, Media Development, and Content Development	Offices	HQ: Tokyo Offices: Ishikawa and Ho Chi Minh City, Vietnam
Representative	Masanao Takase	Characteristics	Support for overall marketing activities of companies. Planning and operation of "Bid King," an ASP service that provides bid and contract information from national government agencies, local governments, and affiliated organizations across the country.
Established	2004	Group Synergy	"Promotional utilization" in SMS. Leveraging "Bid King," which Zuno possesses, for government bidding projects related to SMS.
Capital	¥75.3 million		

Nyusatsu-O

- Launched in March 2006 as Japan's first public tender information service.
- Users can efficiently search for public tender and successful bid information and receive the latest bidding information via email every weekday.



Fourglobe

Fourglobe Inc.



Business Activities

- Business Design
- E-commerce Solutions
- Creative & System Development

Offices

- Tokyo HQ
- West Japan Branch Office
- Kyushu Branch Office

Representative

Yusuke Hatano

Established

2006

Capital

¥63.3 million

Characteristics

- Advanced System Development (including AI systems and the LINE Mini App "UZ APPS")
- Creative / UX and Digital Marketing Support
- Project Operation Support

Group Synergy

The acquisition of the company as a subsidiary enabled the commercialization of LINE-related services, leading to an expansion of our business domain.

Providing "UZ APPS," an integrated marketing service leveraging the LINE platform.

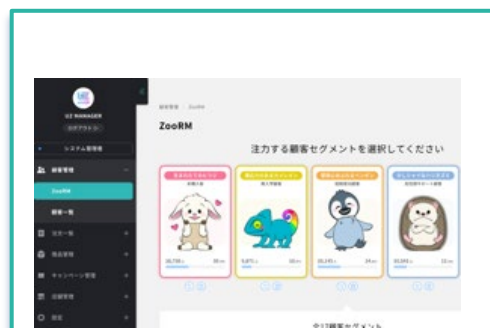
UZ LINE Notification Message



A service that enables the delivery of notifications from a LINE Official Account to users who are not registered as friends, utilizing their phone number as the key.

(*Includes SMS Connect for LINE)

ZooRM (CRM System)



A CRM system that integrates with LINE-related services to achieve optimal marketing delivery.

UZ Mini App Development



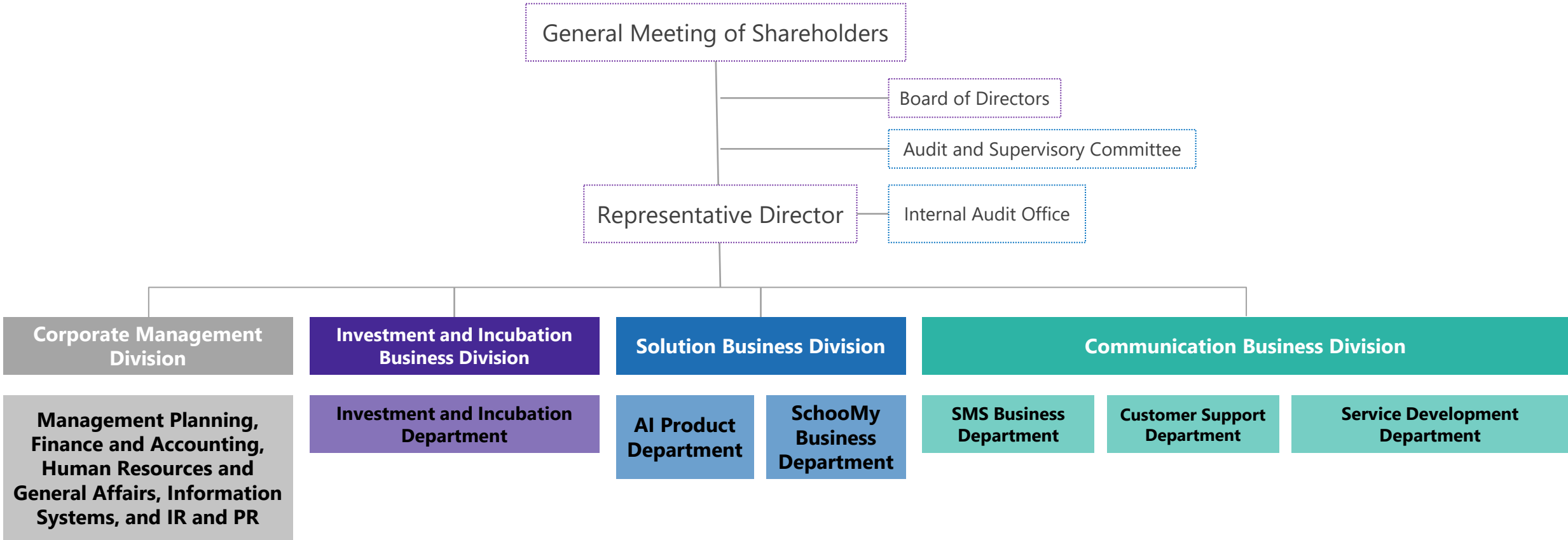
A flexible LINE Mini App construction service that allows easy implementation of features like reservations, e-commerce, and membership cards.

UZ Success Partner



A dedicated team assists companies in operating and enhancing their LINE as an owned media channel.

Organizational Structure



(As of Nov. 2025)